



## Job Description: General Manager

**Location:** Royal Malta Golf Club

**Reports to:** Board of Management

Founded in 1888, The Royal Malta Golf Club, a historic and prestigious institution, is seeking an experienced and visionary **General Manager** to lead its operations. This is a unique opportunity to manage a renowned club, maintaining its traditions while driving innovation and growth.

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### Role Summary

The General Manager will oversee the day-to-day operations of the Royal Malta Golf Club, ensuring exceptional service delivery, sound financial management, and strategic growth. The role requires a hands-on approach to leadership, fostering a strong sense of community among members while maintaining the club's esteemed reputation.

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### Key Responsibilities

#### Operational Management

- Supervise all departments, including golf course maintenance, clubhouse operations, and member services.
- Ensure smooth day-to-day functioning of the club, maintaining high service standards.

#### Financial Oversight

- Develop, monitor, and manage the annual budget.
- Identify and implement revenue generation opportunities.
- Provide regular financial reports to the Board of Management.

#### Strategic Leadership



- Work with the Board to develop and execute long-term strategies.
- Identify opportunities for growth and innovation while respecting the club's traditions.
- Oversee marketing and member recruitment initiatives.

### **Member Relations**

- Act as the primary point of contact for members, addressing concerns and feedback promptly.
- Foster a welcoming and inclusive environment for all members.

### **Team Leadership**

- Lead, train, and inspire a team of professionals across all departments.
- Create a positive and collaborative working environment.

### **Event & Tournament Management**

- Oversee the planning and delivery of tournaments, corporate events, and social functions.
- Ensure events reflect the club's high standards and align with member expectations.

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### **Requirements**

- Proven experience in a senior leadership role, preferably in hospitality, leisure, or sports management.
- Strong understanding of financial management, including budgeting and reporting.
- Excellent organizational, interpersonal, and communication skills.
- A passion for golf and a thorough understanding of its traditions and player needs.



- Ability to innovate and adapt while preserving the ethos of a Royal Golf Club.
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### **Additional Information**

- This role reports directly to the Board of Management and requires regular reporting on performance metrics and strategic initiatives.
- The General Manager is expected to maintain a visible presence at the club and build strong relationships with staff, members, and stakeholders.